

**ACCRUAL BASIS**

Recording revenues and expenses in the period in which they are earned or incurred regardless of whether cash is received or disbursed in that period.

**AVERAGE COST OF FUNDS**

Finance cost divided by average interest-bearing borrowing from banks and finance institutions.

**CAPITAL EMPLOYED**

Shareholders' funds plus minority interest and debt.

**CONTINGENT LIABILITIES**

Conditions or situations at the reporting date, the financial effects of which are to be determined by future events, which may or may not occur.

**CASH EQUIVALENTS**

Liquid investments with original maturities of three months or less.

**COP**

The Cost of Production. This generally refers to the cost of producing per kilo of produce (Tea/Rubber/Palm Oil)

**CROP**

The total produce harvested during a financial year.

**DEBT TO EQUITY RATIO**

Debt as a percentage of shareholders' funds plus.

**DIVIDEND**

Distribution of profit to holders of equity investments in proportion to their holding of a particular class of capital.

**EARNINGS PER SHARE**

Profit attributable to equity holders of the parent divided by the weighted average number of ordinary shares in issue during the period.

**EBIT**

Earnings before interest and tax. (includes other operating income)

**EBIT MARGIN**

EBIT divided by turnover.

**EBITDA**

Earnings before interest, tax, depreciation and Amortisation.

**EBITDA MARGIN**

EBITDA divided by turnover.

**ENTERPRISE VALUE**

Market capitalisation plus net debt.

**FIELD**

A unit extent of land. Estates are divided into fields in order to facilitate Management.

**GROSS SALES AVERAGE (GSA)**

This is the average sale price obtained (over a period of time, for a kilo of produce) before any deductions such as Brokerage, etc.

**HACCP**

Hazard Analysis Critical Control Point System Internationally-accepted food safety standard.

**INFILLING**

A method of field development whereby planting of individual plants is done in order to increase the yield of a given field, whilst allowing the field to be harvested.

**ISO**

International Standards Organisation.

**INTEREST COVER**

Profit before tax plus interest charges divided by interest charges, including interest capitalised.

**IMMATURE PLANTATION**

The extent of plantation that is under development and is not being harvested.

**JEDB**

Janatha Estate Development Board.

**LIQUIDITY RATIO**

Current assets divided by current liabilities.

**MATURE PLANTATION**

The extent of plantation from which crop is being harvested. Also see "Extent in Bearing".

**MARKET CAPITALISATION**

Number of shares in issue at the end of year multiplied by the market price at end of year.

**NON-CONTROLLING INTEREST**

A portion of the profit or loss and net assets of a subsidiary attributable to equity interest that are not owned, directly or indirectly through subsidiary, by the parent.

**NET ASSETS PER SHARE**

Net assets over weighted average number of ordinary shares in issue during the period adjusted for options granted but not exercised.

**NET PROFIT MARGIN**

Profit after tax divided by turnover.

**NET DEBT**

Total debt minus (cash plus short term deposits)

**NET SALES AVERAGE (NSA)**

This is the average sale price obtained (over a period of time) after deducting Brokerage fees, etc.

**NET ASSETS**

Sum of fixed Assets and Current Assets less total liabilities.

**NET ASSETS PER SHARE**

Net Assets at the end of the period divided by the number of Ordinary Shares in issue.

**PRICE EARNINGS RATIO**

Market price per share over EPS.

**RETURN ON EQUITY (ROE)**

Attributable profits divided by average shareholders' funds.

**RELATED PARTIES**

Parties who could control or significantly influence the financial and operating policies of the Company.

**REPLANTING**

A method of field development where an entire unit of land is taken out of "bearing" and developed by way of uprooting the existing trees/bushes and replanting with new trees/bushes.

**SLSPC**

Sri Lanka State Planation Corporation.

**STATED CAPITAL**

Total of all amounts received by the Company or due and payable to company.  
a. In respect of issue of shares and  
b. Inspect of calls on shares

**SHAREHOLDERS' FUNDS**

Total of issued and fully-paid share capital, capital reserves and revenue reserves.

**TOTAL DEBT**

Long-term loans plus short-term loans and overdrafts.

**TOTAL EQUITY**

Shareholders' funds plus minority interest.

**TASL**

Tea Association of Sri Lanka.

**VP TEA**

Vegetatively Propagated (i.e. Tea grown from a cutting of a branch of tea plant).

**YIELD (YPH)**

The average crop per unit extent of land over a given period of time (usually Kg. Per hectare per year).